

How a pharmaceutical company optimized the flow of confidential documentation



CLIENT

One of the leading pharmaceutical companies in the EU.

AIM

The circulation of confidential documentation, protection of patents and intellectual property created during research process

Several decades of our client's development is the history of nurturing innovation and focusing heavily on research and development in Life Science. It also shows that conscious introduction of new solutions for the protection of sensitive pharmaceutical data and patents can be of great value.

Pioneering in pharma production on the Polish market, **the R&D department of our client's company desired to increase the security level of their intellectual property, and to raise efficiency of information exchange** while sharing strategic data with domestic and foreign research centers, laboratories, business partners and other entities. It turned out that innovations come together.

01 Challenge

Maintaining competitiveness in the dynamically developing pharmaceutical market largely depends on how long and how well the company will be able to protect the intellectual property generated in the course of research.

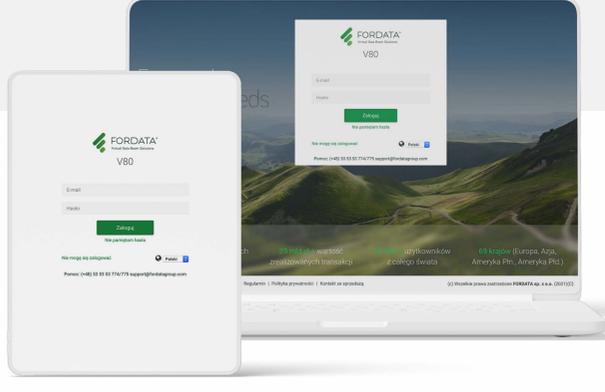
Our client regularly sends data that is no less than a company secret, and documents of strategic importance must be properly protected. Such data are transferred between departments and made available to external partners internationally (e.g. in the process of drug registration in other markets, product licensing or communication with patent offices). The company carries out many such processes at the same time. It is also subject to regular audits conducted by external entities.

Our client needed a solution that would organize the flow of information, and on the other hand, enable the IT department to control which users have access to what information and to what extent. It was also important to increase the security of documents provided in these processes simultaneously.

The client was looking for a system that can be launched immediately, without the need for time-consuming and costly implementation, which will additionally relieve the IT department in providing technical support for users with access to data. An important aspect was to ensure that the system complies with the legal and administrative regulations in force in the EU.

Maintaining competitiveness in the dynamically developing pharmaceutical market largely depends on how long and how well **the company will be able to protect the intellectual property generated in the course of research.**

02 Solution



FORDATA Virtual Data Room solution allowed our client to **create a secure repository of confidential documents, centrally managed by the IT department.** Access to the repository was granted only to authorized persons and only to the extent granted to them by the administrator. To improve the internal flow of information, the system allowed the administrator to create several levels of authorizations so that employees of individual departments had access only to the functions and data necessary for the performance of their tasks.

On the other hand, in order to protect intellectual property, the administrator was able to secure the shared documents in such a way that **external users with limited access rights could not edit them, save them on disk or print.** The system also allowed for blocking screenshots, which together with watermarks available on documents serves as an information leakage prevention method. The administrator also had full insight into user activity - they could see who logged in, for how long, who viewed what documents, which ones had not yet been opened, etc.

From the perspective of external users, the system made it **possible to work comfortably from the office, at any time of the day or night, from anywhere in the world.** In the event of uploading new documents, users would be automatically informed about it. It was possible to search such an established repository both by file names and by words contained inside documents (the so-called full text search). In case of technical questions, the users could count on the **immediate support of the FORDATA team**, with a guaranteed response time of 15 minutes, 24 hours a day, 7 days a week.

The system allowed the administrator to create **several levels of authorizations** so that employees of individual departments had access only to the functions and data necessary for the performance of their tasks.

03 Benefits

Benefits for pharmaceutical companies resulting from the use of Virtual Data Room



Better organizing the management of confidential documentation



Increasing the protection of intellectual property created in the organization



Providing the IT department with central **control over the flow of information** (inside and outside)



Improving the course of audits, licensing and drug registration processes



Relieving the IT team by handing over the maintenance of the system and technical service to the provider

FORDATA scope of responsibility

1 **Maintaining the Virtual Data Room** system on its own IT infrastructure, with 24/7 access for any number of users

2 **Provision of technical support** to all users invited to the VDR (internal and external)

3 **Client support** that includes, e.g. uploading files to VDR and managing the system & files on their behalf

4 **Conducting training** in system management for administrators

Find out more about the possibilities that Virtual Data Room gives to companies from the biotechnology and pharmaceutical industries on [FORDATA's Life Science page](#).

[FIND MORE](#)